# P-A-R-R-O-T DO TELL! Best Practices for Teaching Animals

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#### Introduction

Hidden in the word PARROT are six core principles of effective, humane behavior management: Power, Approximations, Reinforcement, Repetition, Observable Behavior, and Teaching Opportunities. These principles are relevant to working with all species of animals. Understanding each principle and arranging the environment to reflect them affords animals the best possible chance of achieving behavioral health and sustaining lifelong relationships with their caregivers.

*Power. The power to control one's own outcomes is essential to behavioral health.* Behavior is a tool, an evolved mechanism that enables animals to change their environment in some way that has personal value. Research suggests that controlling outcomes is also associated with emotional well-being, even with human babies as young as three months old.<sup>1, 2</sup> Animals from dozens of species have demonstrated the contrafreeloading phenomenon: they choose working to get valued outcomes over freeloading (i.e., response-contingent reinforcement over non-contingent reinforcement).<sup>3, 4</sup> Therefore, one way to empower animals is by designing more complex environments rich with choices, problems to solve, and purposeful activities that run the gamut from species-typical behaviors (e.g., foraging) to novel behaviors (e.g., dunking basketballs).

The power to say no is perhaps the most overlooked provision in the lives of companion animals. It is the freedom to use behavior to escape events perceived as aversive to the individual. Blocking an animal's escape responses works against its nature to behave for an effect. If response blocking persists, animals can learn that their behavior is ineffective. This leads to learned helplessness, depression, learning disabilities, emotional problems and even suppressed immune activity.<sup>5, 6, 7</sup>

We can empower companion animals to say no by ensuring that they have an escape route, a runway, to move away from imposing hands, and unfamiliar people and items, whenever possible. For instance, a 6" long T-perch used for training restricts a parrot's escape but a 36" long perch (with the caregiver at one end of the perch) allows the animal to express its choice to move away. This strategy may seem counterproductive to caregivers who hope to have close relationships with their pets; however, the apparent relationship that results from forced interaction is only an illusion. True relationships are the result of choice and a preponderance of mutually reinforcing interactions – not force. The goal is for animals to *choose* to approach their caregivers, which can be achieved by following these teaching principles.

*Approximations. The key to teaching new behaviors is reinforcing approximations toward the end goal.* People often expect animals to instantly perform complete behaviors. For example,

many caregivers expect a parrot to perform the complete "step up" behavior just because they (or anyone else for that matter) offer a hand. When animals don't meet this expectation, caregivers too often resort to coercion, such as cornering the bird to make it step up. Coercion can result in big withdrawals from the trust account, which may not be easily recouped.<sup>8</sup>

Animals tend to learn better when they are reinforced for smaller, approximate responses that ultimately lead to the end goal. This procedure is called differential reinforcement of successive approximations, also known as shaping. It is the sharpest tool in any teacher's toolkit. To illustrate, the complete step up behavior for a parrot can be broken into the following approximations:

- Looking at the hand
- Leaning toward the hand
- Moving a foot in the direction of the hand
- Taking a step toward the hand
- Taking several steps toward the hand
- Walking next to the hand
- Touching the hand with one foot
- Resting the foot on the hand
- Transferring weight onto one foot on the hand
- Bringing the other foot onto the hand

After describing the complete target behavior in observable, measurable terms, shaping starts by reinforcing the closest approximation the animal already does (e.g., looking at the hand). It is well-timed reinforcement that accounts for the animal offering the behavior again. Once the first approximation is performed without hesitation, only a closer approximation in the sequence is reinforced (e.g., leaning toward the hand). The natural variation in responses produces the next, closer approximation (e.g., looking with a slight lean). As training progresses from one approximation to the next, the reinforced responses become progressively more like the final behavior.

Shaping requires sharp observers with excellent mechanical skills to notice the small variation in responding that can lead to the final behavior and to catch that approximation with timely reinforcement. If the learner (or the teacher) experiences difficulty advancing from one approximation to the next, it is best to go back to the last successful approximation rather than withhold reinforcement to the point of eliciting frustration in the animal. The most effective ways to create the momentum needed to steadily advance through the approximations is to reinforce smaller approximations, avoid staying on one approximation too long (which reduces variability in responding over the repetitions), use stronger reinforcers, and communicate a clearer response criterion by precisely timed and consistently delivered reinforcement.

**Reinforcement.** Reinforcing consequences are essential feedback about how to behave in the *future.* Positive reinforcement is not manipulation, and positive reinforcers are not bribes. Positive reinforcement is the natural process by which behavior is maintained or increased by consequences. Learning is the process of behavior change due to experience. This inherent flexibility to learn is surely one of the animal kingdom's most astounding survival mechanisms.

The schedule with which reinforcement is delivered matters. To be used effectively, reinforcement should be delivered contingently (only if the behavior occurs) and contiguously (closely following the behavior). Continuous reinforcement (a 1:1 ratio of behavior to reinforcer) is best for teaching new behaviors because it clearly communicates the contingency, if behavior x, then reinforcer y. Intermittent reinforcement (a ratio between 1:1 and 1:0) results in persistence,

i.e., behavior that, in the absence of reinforcement, continues longer before inevitably decreasing (i.e. extinguishing). It is quite likely that behind every problem behavior is a lean intermittent reinforcement schedule that accounts for its persistence.

We can reduce problem behaviors without using punishment by applying the matching law, which describes that the relative rates of a particular behavior tend to match the relative rate of reinforcement the behavior produces. This means that we can increase desirable behaviors and decrease problem behaviors just by offering relatively more reinforcement for desirable alternative behaviors. When the environment is arranged so that desirable behaviors are both easier to perform and more reinforcing than undesirable behaviors, animals naturally perform the desirable behaviors more.

A related strategy is to withhold the reinforcer that maintains a problem behavior (extinction) *and* deliver super-sized reinforcers for an appropriate alternative behavior. This two-fold strategy is called differential reinforcement of alternative behaviors (DRA). A DRA schedule is generally more effective and less intrusive than extinction alone or punishment. With a DRI schedule, where the targeted alternative behavior is *incompatible* with the problem behavior, changes can be accomplished even more quickly (e.g., a parrot can't stand tall and lunge at the same time).

When using a secondary (conditioned) reinforcer to mark the instant the right behavior occurs (e.g., a praise word, click, or whistle), closely follow it with a back-up reinforcer every time (e.g., a food treat or tactile reinforcer). This "twofer" (click-treat) approach will maintain the secondary reinforcer at full strength. Delivering a secondary reinforcer to mark the right behavior without consistently pairing it with another reinforcer will eventually drain the strength of the secondary reinforcer resulting in a weak marker.<sup>9</sup>

Once a behavior is mastered, it is often possible and beneficial to slowly shift from so-called contrived reinforcers (rewards arranged for training sessions) to naturally occurring reinforcers (the spontaneous outcome of behaving).<sup>10</sup> For example, teaching a parrot to step up may initially involve reinforcing approximations with a contrived reinforcer such as sunflower seeds. With each repetition, naturally occurring reinforcers are also available, such as interacting with the caregiver and moving to a new location away from the cage. These naturally occurring consequences can maintain the step up behavior in the long run, especially if the contrived reinforcers should be considered for the short term, and naturally occurring reinforcers should be considered for the long term (see Figure 1 below).



Figure 1. Consider contrived and naturally occurring reinforcers to teach and maintain behavior.

**Repetition.** A high rate of repetition across different conditions builds fluent, generalized behavior. The term behavioral fluency describes quick, accurate performance of a behavior. Fluent behaviors are emitted without hesitation in the presence of appropriate cues or conditions. Generalization is the extent to which a behavior occurs in different settings or situations (i.e., stimulus generalization). When it comes to good citizenship behaviors – the kind that keep animals in their homes – the goal is fluent, generalized behaviors. Positive practice is the means to achieve this goal. Positive practice refers to high rate of repetition that results in a high rate of reinforcement.

It's easy to underestimate how much positive practice is needed to build a fluent behavior in one setting and to generalize that behavior across different settings and situations. When an animal doesn't respond to a cue or request, people often feel frustrated and insist, "He *knows this behavior*. I've seen him do it a dozen times!" Effective teachers define what an animal knows by observing what it does, and they interpret an animal's failure to respond to a request as an indication that more positive practice is needed.

It may take hundreds of reinforced repetitions, in several different settings for an animal to reliably respond to a cue. Research indicates that learning generally proceeds more successfully when practice is distributed over many short sessions rather than less frequent, long sessions.<sup>11</sup> Therefore, positive practice doesn't need to be very time consuming. A few quick repetitions a day can build and maintain behavioral fluency. One positive side effect of this approach is the strong bond that develops between the teacher and learner due to the high rate of reinforcement associated with positive practice.

**Observable Behavior.** For an objective understanding of behavior, focus on describing observable behavior and observable conditions. Most caregivers never consider how their descriptions of behavior are really just value labels of what they think an animal *is* rather than what it *does*. They wish for a companion animal that is friendly, is docile, or is sweet. However, we can't really teach animals what to *be*; rather we teach them what *do*, given certain conditions. For example, we can train an animal to approach people, relax when touched, and take food from human hands. If an animal is observed to do these behaviors, then we label it friendly.

Among professionals, there is a tendency to describe behavior in terms of diagnostic labels based on hypothetical, psychological constructs. A construct is a concept that is inferred from commonalities among observed phenomena and used to explain those phenomena. Ostensibly, these constructs tell us what an animal *has* or *lacks*, such as an animal that has anxiety, has dominance issues, or lacks motivation. However, constructs are abstractions by definition, and abstractions cannot cause behavior. Although constructs can have a place in theory building, and conveniently summarize behaviors with a single word, they lack the specific information we need for an objective understanding of behavior.

Behavioral descriptions are critical to solving behavior problems. Describing what an animal actually does in context (not in the animal) is central to the behavioral level of analysis, the level at which observable behavior and observable conditions act upon one another. The behavioral level of analysis is one piece of the behavior puzzle without which no accounting of behavior is complete.<sup>12</sup>

**Teaching Opportunities. See teaching opportunities instead of punishment opportunities: misbehavior is a lack of information, motivation (weak reinforcers), or practice.** An important goal (if not *the most* important goal) is for animals to respond to our requests because they possess the skills and the motivation to do so, not because they have to. Animals learn something with each and every interaction they have with humans, and what they learn influences how they behave in the future. There is no off switch where learning is concerned. Therefore, it is most productive to think of every interaction with an animal as a teaching opportunity. Instead of punishing problem behaviors, *identify what the animal should be doing instead and teach that behavior*.

There is a saying among behavior analysts that the rat is never wrong. This expression is meant to remind us that the responsibility for a learner's behavior rests largely with the learner's teachers. As Kay Laurence eloquently wrote, "[It] is not about teaching impressive behaviors; it is about impressive teaching of behaviors."<sup>13</sup>

## Conclusion

It is the nature of all animals to use behavior to achieve valued outcomes. Given the *power* to choose, animals can be taught to behave successfully by shaping small *approximations* that lead to the end goal. *Reinforcement* is the crown jewel of teaching. To use it most effectively, positive reinforcers should be certain, swift and strong. A high rate of *repetition* and planned generalization builds fluent behaviors and a strong human-animal bond. To understand behavior, our main focus should be on *observable behavior*, not vague labels or intangible constructs. Be aware that information is exchanged in every interaction we have with animals; thus, every interaction is a *teaching opportunity*. Next time you walk up to an animal, consider carefully what you want it to learn about you. The principles represented by the letters P-A-R-R-O-T are fundamental to facilitating behavioral health and building trusting, long-term relationships with the animals in our care.

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